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OFFICE TECHNOLOGY



Shopping locally effects everyone

When residents support a local business, they are not just supporting the business owner, they support their suppliers, staff and help them to spend more money locally. Our family, our friends, our neighbours, every dollar spent helps our local economy.

They help to create jobs and make Hervey Bay an attractive place to do business, and that helps everyone in our community.

Dollars spent in locally-owned businesses have three times the impact on the community as dollars spent at national chains, and 100% more than those dollars spent online. When

shopping locally, residents simultaneously create jobs, invest in neighbourhood improvement and promote community development.

Local ownership means that important decisions are made locally by people who live in the community and who will feel the impacts of those decisions.

Please support the businesses that have supported The Shop Hervey Bay initiative.

SH♥P HERVEY BAY

Superior service keeps AATEC ahead of the rest

AATEC Office Technology stands behind its motto that "customer service isn't expensive - it's priceless".

The Nissen Street office solutions business is as the forefront of innovation and exceeding customer expectations.

The effort paid dividends last year with the company winning both the Hervey Bay and Fraser Coast Retailer of the Year crown at both business awards.

AATEC is the leading Konica Minolta authorised dealer for the region and consistently performs above customer and dealer expectations.

Over the past 19 years the company has expanded to offer a wide range of office technology and business solutions and now boasts eight employees and a purpose-built showroom in Pialba.

General Manager Leif

Storoy said he was supportive of the Hervey Bay Independent's Shop Hervey Bay campaign.

"During tough economic times it is important that the business community supports each other and works together for the good of the community," Mr Storoy said.

"Through our innovative marketing campaigns, ability to embrace change, the latest technology and good-old fashioned service, we have managed to expand and thrive during the economic downturn.

"We rely on local business to survive and we therefore do our best to honour that support by also shopping locally."

AATEC's goals are to maximise their customers' productivity and lower the cost of printing, copying and document management.

"Extensive staff training

keeps us up-to-date with our ever-changing industry. Regular account reviews, customer satisfaction surveys, industry-leading technology and support systems, staff reviews, staff incentives and a detailed marketing plan help us to provide outstanding levels of customer service."

Mr Storoy said through better business networking and stronger community spirit the region is poised to prosper and reach its potential.

"We believe the Fraser Coast has the potential to continue growing and we will continue to support and invest in the area as we have done for the many years we have been in business."

AATEC Office Technology is situated at shop 1, 5 Nissen Street, Pialba or for more information visit their website at www.aatec.com.au



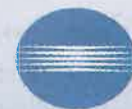
AATEC Office Technology General Manager Leif Storoy and his team stand proudly behind the motto "customer service isn't expensive - it's priceless".

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SHOP HERVEY BAY



The Bayswater's Katie and Clay Clayton were one of the first business owners to support the Shop Hervey Bay campaign.

Bay businesses back shop local campaign to boost economy

Encouraging the community to shop locally is the goal of the Hervey Bay Independent's Shop Hervey Bay campaign.

With tremendous support from local business owners and community leaders the campaign will not only feature some of the outstanding businesses and businesspeople within our city, but will expose the vital importance of shopping locally for the good of the economy and sustaining employment.

Hervey Bay businesses sell a wide range of great products at affordable prices and provide services that are second to none, many at a higher level of personal care than you would find in a metropolitan area.

Shopping locally in Hervey Bay retains our community identity.

Residents don't like losing shops and services in regional areas, however they can only survive if customers spend locally.

Independent retailers, service providers and hospitality ventures create distinctive shopping experiences and stock different products.

Independent stores keep traditional local products alive. They respond more quickly to the needs of local customers, stocking products to meet the changing population needs.

Shops and businesses



Joep Dekker from Wild Lotus Restaurant has jumped on board as a Shop Hervey Bay ambassador.

owned and operated locally create employment and self employment.

These people in turn spend in the local economy.

Evidence shows that for every \$10 spent in an independent shop, \$25 is generated for the local economy, which has an impact on everyone in the community.

Local independent shops invest in our communities and sole traders and independent stores are proportionally more generous in their support for local charities, carnivals, schools and community events.

So supporting local shops

means a financial return for our community.

Evidence from numerous surveys shows people receive outstanding customer care and service in local shops.

Traders survive by their reputation and repeat business – so shopping locally means that you get a higher standard of service.

Shop Hervey Bay is not just a statement or a brand name, it is a conscious decision to support local business first.

Enjoy the eight-page supplement over the next three weeks and remember to shop locally.

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Bubishi powers on

2011 will be an watershed year for Bubishi Martial Arts store owners Linda and Glen.

Growing from a part-time sporting passion over 20 years ago, Bubishi now celebrates its ninth anniversary as the region's only full-time martial arts, self-defence, general training and retail facility.

For those past nine years Bubishi has been making it easier for everyone to enjoy martial arts with an affordable and complete range of martial art and fitness training products.

From those very humble beginnings, Bubishi has now grown to be the largest "full-range" martial arts supply specialist between the Sunshine Coast and Cairns - something the owners are very proud of.

Further expansion took place in 1996 with the introduction of Bubishi's upgraded on-line retail facilities (www.bubishi.com.au) which has fostered an expansion in trade not just within Australia but worldwide.

The concept behind establishing Bubishi first emerged 10 years ago.

Finding it difficult to hire appropriate premises for an ever expanding Karate Club, and being hampered in finding reasonably priced training



Bubishi's Linda Applebee and her husband Glen Smith are celebrating 20 years of teaching martial arts and nine years selling martial arts equipment in the Bay.

equipment for their Karate Club, the decision was made to expand into a full-time retail martial art supply and training facility.

"We chose the name Bubishi; Bubishi is an ancient Chinese text that provides direction and advice for martial artists not just with their physical training but also their overall personal development," Linda said.

"Initially we agreed to test the market and see how we would go."

Following tremendous support from the local community the business was expanded and relocated to Boat Harbour Drive six years ago.

"We have a saying here at

Bubishi "we don't care how you get your kicks".

"Whether it be tae kwon do, judo, boxing, kick boxing, kung-fu or karate, we will continue to support all regional martial art clubs and associations by providing free advertising and exposure of all of the regions' martial arts activities along with our club instructor discounts and incentive schemes."

Bubishi is located on the corner of Boat Harbour Drive and Nissan Street, Pialba, is open from 10am until 6pm Monday to Friday and 8.30m to 1pm on Saturdays.

For further information Linda and Glen can be contacted on 4124 0322.



**Fraser Coast
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Mayor Mick Kruger and councillors congratulate
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**Matilda's
 ON MAIN**



SHOP HERVEY BAY



Karen and Dave Byford of Fraser Coast Water Purification. They are offering Hervey Bay residents 5 per cent off all purchases during the month of May. Contact the couple on 4128 7742 or 0417 760 370.

Purify your water with local filtration system suppliers

Everyone drinks water.

But not everyone drinks purified water and there is a difference.

Dundowran Beach couple Dave and Karen Byford are well versed in the potential effects that additives, such as fluoride, can have on the human body.

What they found was enough to trigger the couple to start a new business – Fraser Coast Water Purification Systems.

"The more we looked into it the more fluoride scared us," Dave said.

"My mother has Rheumatoid arthritis and if she has one glass of fluoridated water she'll feel it - she'll get aches and pains and have to sit down.

"Pregnant women are advised against drinking fluoridated water also."

In the United States, the American Dental Association advises against using fluoridated water in baby formula (Today Tonight dated August 13, 2010 on You Tube).

With a brother involved in a salt water aquarium business where reverse osmosis water is used as a pure water source to top up fish tanks, Dave and Karen had an early insight into the water purification business and quickly found a filter supplier on the Gold Coast.

Called Aqua Systems Australia, the supplier has been in the business for more than 15 years and, being chemical intolerant, he began importing the products to ensure he stayed healthy and to help others.

Products range from portable filters that can easily pack away into a suitcase, to a seven-stage reverse osmosis, under-sink system that purifies water and replaces essential minerals.

"The systems remove 98 per cent of the fluoride and most other chemicals, but it also strips the water of all its nutrients and minerals and that's not very good for you," Dave said.

"That's a key difference between many of the systems we offer and others – it stabilizes the pH levels in water. The problem with low pH levels is the leaching effect water can have on precious minerals from our bodies.

"I believe reverse osmosis water is the healthiest option for us to drink."

The couple recently started a mobile and home service and are operating at the Nikenbah and Koala Sunday Markets, where they met a local woman who suffered with ill health for years.

"She had moved up from Victoria because she was constantly sick and she eventually worked out it was the fluoride," Karen said.

"She's never been so healthy but she was upset about the fluoride being added soon to our water system - so our filtration system will ensure she stays nice and healthy nomatter what's in the water."

Fraser Coast Water Purification Systems also stock a range of filtration systems that remove other harmful chemicals but not fluoride from the water.

"Our slogan is 'To Fluoride or Not To Fluoride' because we understand some people want fluoride in their water but not harmful chemicals," Dave said.

"We have systems for caravans, fridges, tanks and if a customer has a special request we can source just about any product overnight."

For further details contact Dave and Karen Byford on 4128 7742 or mobile 0417 760 370.

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Storage First for service

On the outside, Storage First looks like any other successful storage facility, but on the inside owners Ron and Judy Logan are running a business dedicated to locals.

Ron and Judy's partnership began at the altar 38 years ago, and just like an old pair of shoes, as Judy describes it, they work well together.

"We've been in business together now for seven years," Judy said.

"He's the boss at work and I'm the boss at home, we like to share the responsibility."

Originally a stay-at-home mother to the couple's two children, Judy left the money earning to Ron who has dabbled in various businesses before the pair conceived Storage First.

"Originally Ron was in the grocery business in Sydney."

The entrepreneur continued in business on the Sunshine Coast where the couple moved with their young children 29 years ago.

Starting as a site supervisor, Ron worked for 11 years before becoming a licensed builder the year he turned 50.

Buying into the storage game was Judy's idea.

With the children moving



Storage First is located on Southern Cross Circuit, Urangan, and offers complete storage needs for every local requirement.

out of home and making a start on their own lives she had the time to return to work.

"We started on the Sunshine Coast and 12 months ago moved to Hervey Bay," Judy said.

It was the second time the couple moved to Hervey Bay – they first moved to Hervey Bay in the 80s and were happy to find an opportunity to return.

They purpose-built Storage First facility is located on Southern Cross Circuit in

Urangan.

Success has been immediate with expansion already under way.

"We can offer storage from a 1 metre by 1 metre locker to a 9 metre by 3 metre shed.

"We try and eliminate any problems and make the process simple for people because we understand in many cases they are in very stressful situations."

To find your storage solution, contact Ron or Judy Logan at Storage First on 4125 5444.

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Kidzone a new haven

Hervey Bay mums are breathing a sigh of relief – they can relax over a cup of coffee while their children run wild in a safety netted, indoor playground.

The family oasis is Kidzone, and it's located on Islander Road in Pialba.

Owners Amie and Brenton Grundy opened the centre in January after 10 months of planning.

"The journey has been well worth it," Amie said. "We love coming in to work together doing something we enjoy."

As the doting parents of four children aged from 7 to 16, they wanted to create a space that catered for as many children as possible.

"We've got the playground for kids up to 12 years old, we have the toddler's playground and we have plans to expand and include a teen retreat," Amie said.

"We have found that when you have older kids they are often left out."

But at Kidzone the only thing that is left out is junk food.

"Our menu is all healthy. We do homemade pizzas, sausage rolls, wraps, sandwiches and more.

"We don't have a deep fryer, but we have been told we do the best coffee in town."

Birthday parties have become a popular event for Kidzone that provides everything for a party except the cake.

"It's a great place for parties or a catch up with friends because no matter what the weather the playground is always open," Brenton said.

"We run a playgroup every Tuesday and Thursday mornings and many of the mums have become friends."

A community-centre is exactly what the parents were aiming to achieve.

"People can see that we are family people ourselves and that we've worked hard to get the place up and running.



Kidzone owners Aimee and Brendon Grundy with Marie, the cafe's star barrista.

With the help of his former hairdresser wife, Brenton, a tradesman, designed and built the play centre.

The Grundy family moved to Hervey Bay from Adelaide three years ago after spending six months on the road, travelling the east coast.

"Originally we were going to move to Cairns, but then we came through Hervey Bay, stayed three weeks and the kids loved it," Amie said.

"We drove home, packed up our things and moved straight here.

"The people we have met here are wonderful, Kidzone wouldn't have happened without them."

Compliant to all Australian standards, Kidzone is open from 9am until 4pm Tuesday to Friday, until 5:30pm on Thursday and from 10am until 4pm on Saturday and Sunday.

Contact 4194 0479 to book your next party.

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 <p>4/12 Nissen Street 4124 2099</p>	 <p>12 Bideford Street 4125 1611</p>	 <p>4/62 Main Street 4194 2010</p>	 <p>Shop 3, Stockland Shopping Centre 4128 3355</p>	 <p>PO Box 1419, Hervey Bay 4154 3660</p>	 <p>3/79 Old Maryborough Road 4124 3033</p>	 <p>434 The Esplanade 4124 9477</p>
 <p>417 The Esplanade 4128 9011</p>	 <p>82 Boundary Road 4125 3058</p>	 <p>5/15-21 Nissen Street 4124 1633</p>	 <p>1/99 Main Street 4124 2477</p>	 <p>5/8 Boat Harour Drive 4128 4300</p>	 <p>2/108 Boat Harbour Drive 4128 5450</p>	 <p>PO Box 3313, Hervey Bay 4128 4300</p>
 <p>59 Torquay Road 4128 4331</p>	 <p>34 Petersons Road 4128 6022</p>	 <p>64-66 Boat Harbour Drive 4124 2413</p>	 <p>Shop 4, 65 Main Street 4124 4941</p>	 <p>7/101 Beach Road 4124 3166</p>	 <p>6 Central Avenue 4124 5422</p>	 <p>Central Avenue Plaza, Boat Harbour Drive 4124 6555</p>
 <p>9/55 Main Street 4124 6201</p>	 <p>1/351 The Esplanade 4128 1114</p>	 <p>418 The Esplanade 4125 2733</p>	 <p>Cnr Boat Harbour Drive & Elizabeth Street 4128 9608</p>	 <p>1 Old Maryborough Road 4194 2681</p>		